

# Nicole Woolsey Biggart

## Curriculum Vitae

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GRADUATE SCHOOL OF MANAGEMENT  
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### EDUCATION

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Ph.D. 1981 University of California-Berkeley, Sociology  
M.A. 1976 University of California-Davis, Sociology  
B.A. 1969 Simmons College, Communication: Writing

### ACADEMIC AND ADMINISTRATIVE EXPERIENCE

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2020-2021 Chair, AAAS Section on Social, Economic and Political Sciences  
2015-2020 Professor Emerita  
2010-2015 Director, Energy Efficiency Center, University of California, Davis  
Chevron Chair in Energy Efficiency, University of California, Davis  
2003-2009 Dean, Graduate School of Management, University of California, Davis  
1991-2015 Professor of Management, University of California, Davis  
2002-2010 Jerome J. and Elsie Suran Chair in Technology Management, UC Davis  
1987-1990 Associate Professor of Management and Sociology, UC Davis  
1981-1987 Assistant Professor of Administration and Sociology, UC Davis

### PROFESSIONAL AND ACADEMIC RECOGNITION

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2015 Keynote Speaker, *European Theory Development Workshop*, Cardiff Business School  
2012 Elected Fellow, American Association for the Advancement of Science  
2008 Faculty Pioneer Award for Sustainability in Management Education, Aspen Institute  
2008 Women Who Mean Business Award, *Sacramento Business Journal*  
2007 Keynote Speaker, Advanced Institute of Management Research (AIM), *Organization Studies Solves Global Warming? Extending Our Boundaries into Policy*, Cardiff Business School, Wales, UK  
2005 Best Paper of 2004, Academy of Management Review, with Rick Delbridge for “Systems of Exchange.”  
2000 Keynote Speaker, *Economic Sociology at the Edge of the Third Millennium Conference*, School of Economics and Sociology. Moscow, Russia  
2000 Keynote Speaker, *All-Texas Conference on Organizations*, Kerrville, TX  
1998 Overseas Distinguished Visitor, St. John’s College, University of Cambridge, England

- 1998 Keynote Speaker, *First Portuguese Economic Sociology Congress*, Lisbon, Portugal
- 1996 Elected, *Macro-Organizational Behavior Society*
- 1996 Arthur Andersen Distinguished Visitor, Judge Institute of Management Studies, University of Cambridge, England
- 1996 Keynote Speaker, *Sociology of Markets Conference*, Liverpool, England
- 1994-1999 Commissioned, National Research Council, *Committee for the Enhancement of Human Performance*

## BOOKS

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Biggart, N. W. (1989). *Charismatic capitalism: Direct selling organizations in America*. University of Chicago Press.

Hamilton, G. G., Biggart, N. W., Reagan, R., & Brown, J. (1984). *Governor Reagan, Governor Brown. A sociology of executive power*. Columbia Univ P XI.

Biggart, N. W. (Ed.). (2008). *Readings in economic sociology* (Vol. 4). John Wiley & Sons.

## ARTICLES AND CHAPTERS

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Biggart, N. W. (2016). Biggart's lament, or getting out of the theory cave. *Journal of Management Studies*, 53(8), 1381-1387. <https://doi.org/10.1111/joms.12185>

Beamish, T. D., & Biggart, N. W. (2015). Social Heuristics: The Pragmatics of Convention in Decision-Making. In *Institutions and Ideals: Philip Selznick's Legacy for Organizational Studies*. Emerald Group Publishing Limited. <https://doi.org/10.1108/S0733-558X20150000044010>

Biscotti, D., & Biggart, N. W. (2014). Organizing belief: Interfaith social change organizations in the religious-environmental movement. In *Religion and Organization Theory*. Emerald Group Publishing Limited. <https://doi.org/10.1108/S0733-558X20140000041019>

Biggart: Nicole Woolsey. (2013). "Integrating the Social Into the Built Environment." *Constructing Green: The Social Structures of Sustainability*, Rebecca L. Henn and Andrew J. Hoffman, editors, ix-xiv.

- Beamish, T. D., & Biggart, N. W. (2012). The role of social heuristics in project-centred production networks: Insights from the commercial construction industry. *Engineering project organization journal*, 2(1-2), 57-70. <https://doi.org/10.1080/21573727.2011.637192>
- Palmer, D., Biggart, N. & Dick, B. (2008). Is the new institutionalism a theory?. In R. GreenwoodC. Oliver & R. Suddaby *The SAGE handbook of organizational institutionalism* (pp. 738-768). London: SAGE Publications Ltd doi: 10.4135/9781849200387.n32
- Biggart, N. W. (2007). Introduction: Coming and going in economic sociology. *The American Behavioral Scientist*, 50(8), 991. <https://doi.org/10.1177/0002764207299349>
- Biggart, N. W., & Lutzenhiser, L. (2007). Economic sociology and the social problem of energy inefficiency. *American Behavioral Scientist*, 50(8), 1070-1087. <https://doi.org/10.1177%2F0002764207299355>
- Biggart, Nicole Woolsey. (2006). Why the World is Not Flat: Systems of Exchange in a Globalizing World. In Francesco Forlenza (ed.), *Itinerari d'impresa, Management Diritto Formazione* (pp. 187-196). Rubbettino, Winter 2005-2006, No. 8.
- Beamish, T., & Biggart, N. W. (2006). Economic worlds of work: Uniting economic sociology with the sociology of work. *Social theory at work*, 233-271. [https://www.researchgate.net/publication/242550358\\_Economic\\_Worlds\\_of\\_Work\\_Uniting\\_Economic\\_Sociology\\_with\\_the\\_Sociology\\_of\\_work](https://www.researchgate.net/publication/242550358_Economic_Worlds_of_Work_Uniting_Economic_Sociology_with_the_Sociology_of_work)
- Biggart, N. W., & Delbridge, R. (2004). Systems of exchange. *Academy of management review*, 29(1), 28-49. <https://doi.org/10.5465/amr.2004.11851707>
- Krippner, G., Granovetter, M., Block, F., Biggart, N., Beamish, T., Hsing, Y., ... & Burawoy, M. (2004). Polanyi symposium: a conversation on embeddedness. *Socio-economic review*, 2(1), 109-135. [https://www.researchgate.net/publication/233596782\\_Polanyi\\_Symposium\\_A\\_Conversation\\_on\\_Embeddedness](https://www.researchgate.net/publication/233596782_Polanyi_Symposium_A_Conversation_on_Embeddedness)
- Biggart, N. W., & Beamish, T. D. (2003). The economic sociology of conventions: Habit, custom, practice, and routine in market order. *Annual review of Sociology*, 29(1), 443-464. <https://doi.org/10.1146/annurev.soc.29.010202.100051>

- Palmer, Donald & Biggart, Nicole. (2005). Organizational Institutions. In Joel A.C. Baum (ed.) Companion to Organizations. Oxford, UK: Blackwell. <https://doi.org/10.1002/9781405164061.ch11>
- Biggart, N. W. (2001). Banking on each other: the situational logic of rotating savings and credit associations. *Advances in Qualitative Organization Research*, 3(1), 129-152. [https://www.researchgate.net/publication/245580479\\_Banking\\_on\\_Each\\_Other\\_The\\_Situational\\_Logic\\_of\\_Rotating\\_Savings\\_and\\_Credit\\_Associations](https://www.researchgate.net/publication/245580479_Banking_on_Each_Other_The_Situational_Logic_of_Rotating_Savings_and_Credit_Associations)
- Biggart, N. W., & Castanias, R. P. (2001). Collateralized social relations: the social in economic calculation. *American Journal of Economics and Sociology*, 60(2), 471-500. <https://doi.org/10.1111/1536-7150.00071>
- Biggart, Nicole Woolsey. (2001). The Sociology of Leisure. In Neil J. Smelser and Paul B. Baltes (eds.), *International Encyclopedia of the Social and Behavioral Sciences*. Oxford, UK: Elsevier Science Limited.
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- Biggart, N. W. (1998). Deep finance: The organizational bases of South Korea's financial collapse. *Journal of Management Inquiry*, 7(4), 311-320. <https://doi.org/10.1177%2F105649269874007>
- Biggart, N. W., & Orru, M. (1997). Societal strategic advantage: Institutional structure and path dependence in the automotive and electronics industries of East Asia. *State, Market and Organizational Form/Ed. by A. Bugra, B. Usdiken. Berlin: Walter de Gruyter*, 201-239. <https://doi.org/10.1515/9783110800739.201>
- Orrú, M., Biggart, N. W., and Hamilton, G.G. (1997). The Economic Organization of East Asian Capitalism. In *A Comparative Institutional Analysis of Market Structure and Business Networks in Japan, Taiwan, and South Korea: A Volume of Collected Papers and Articles*. Thousand Oaks, CA: Sage Publications.
- Biggart, N. W. (1994). Labor and Leisure. In Neil Smelser and Richard Swedberg (eds.), *Handbook of Economic Sociology*. Princeton, NJ: Princeton University Press.

- Biggart, N. (1992). Affaires de famille. *Actes de la recherche en sciences sociales*, 94(1), 27-40. <https://doi.org/10.3406/arss.1992.3024>
- Biggart, N. W., & Hamilton, G. G. (1992). On the limits of a firm-based theory to explain business networks. *Networks and Organizations*. Harvard Business School Press, Boston, 471-490. [https://www.researchgate.net/publication/236861407\\_The\\_Western\\_Bias\\_of\\_Neoclassical\\_Economics\\_On\\_the\\_Limits\\_of\\_a\\_Firm-Based\\_Theory\\_to\\_Explain\\_Business\\_Networks](https://www.researchgate.net/publication/236861407_The_Western_Bias_of_Neoclassical_Economics_On_the_Limits_of_a_Firm-Based_Theory_to_Explain_Business_Networks)
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- Biggart, N. W. (1990). *Institutionalized patrimonialism in Korean business* (No. 23). Institute of Governmental Affairs, University of California, Davis.
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- Lutzenhiser, L., Biggart N. W., Kunkle R., Beamish T., & Burr T. (2001). The New Commercial Buildings Industry. Report for the California Institute for Energy Efficiency.

Kochan, T. A., Barley, S. R., Batt, R., Biggart, N. W., Cappelli, P., Eitelberg, M. J., ... & Peterson, N. G. (1999).  
The Changing Nature of Work, Implications for Occupational Analysis.

Biggart, N. W. (1997). Enhancing Organizational Performance: Issues Evidence, Techniques. Written collaboratively as a member of National Research Council Committee. Washington DC: National Academy of Sciences Press.